# SAIGON - HANOI INSURANCE CORPORATION

(Established in the Socialist Republic of Vietnam)

# CONSOLIDATED FINANCIAL STATEMENTS For the 2<sup>th</sup> Quarter of 2025



#### GENERAL INFORMATION

#### 1. CORPORATE BUSINESS INFORMATION

Saigon - Ha Noi Insurance Corporation ("the Corporation") is a joint stock company established in Vietnam in accordance with Business License No. 56 GP/KDBH issued by the Ministry of Finance on 10 December 2008 and the subsequent amendments.

The current principal activities of the Corporation are to provide non-life insurance products, reinsurance business, risk and loss prevention, loss adjusting, investment activities and other business operations that are in line with prevailing laws and regulations.

The Corporation has its head office located on the 24<sup>th</sup> Floor of Vinacomin Building, No. 3 Duong Dinh Nghe, Yen Hoa Ward, Hanoi City and fifty-three (53) member companies nationwide.

#### BOARD OF DIRECTORS

Members of the Board of Directors during the year and at the date of this report are as follows:

<u>Full name</u>	<u>Position</u>
Mr. Kim Kang Wook	Chairman
Mr. Oh Ji Won	Member
Mr. Doan Kien	Member
Mr. Nguyen Van Truong	Member

#### **BOARD OF SUPERVISORS**

Members of the Board of Supervisors during the year and at the date of this report are as follows:

Full name	<b>Position</b>
Ms. Bui Thi Minh Thu	Head of the Board
Ms. Nguyen Thi Minh Thuong	Member
Ms. Tran Bich Hop	Member

## **MANAGEMENT**

Members of the Management during the year and at the date of this report are as follows:

Full name	<u>Position</u>
Mr. Doan Kien	General Director
Mr. Le Hoai Nam	Deputy General Director
Mr. Do Dang Khang	Deputy General Director
Mr. Pham Quang Trinh	Deputy General Director
Mr. Pham Ngoc Quan	Deputy General Director

#### LEGAL REPRESENTATIVE

The legal representative of the Corporation during the year and at the date of this report is Mr. **Doan Kien** - Title: General Director.

# CONSOLIDATED BALANCE SHEET (Continued) 30 June 2025

ASSETS	Code	Note	Ending balance	Beginning balance	
1	2		3	4	
A. CURRENT ASSETS	100		3,638,656,644,862	4,249,825,678,706	
I. Cash and cash equivalents	110	4	428,340,511,256	87,363,982,294	
1. Cash	111		141,987,040,133	87,363,982,294	
2. Cash equivalents	112		286,353,471,123	-	
II. Short-term financial investments	120	5	1,571,123,967,884	2,396,756,259,400	
1. Trading securities	121		89,062,903,448	34,986,549,149	
2. Provision for impairment of trading securities	122		(2,933,887,064)	(6,475,578,349)	
3. Held-to-maturity investments	123		1,484,994,951,500	2,368,245,288,600	
III. Short-term receivables	130	6	674,455,510,523	677,903,767,924	
1. Short-term trade receivables	131		501,916,157,712	500,552,107,892	
1.1. Receivables of insurance contracts	131.1		501,916,157,712	500,552,107,892	
1.2. Other trade accounts receivable	131.2			2	
2. Advances to suppliers	132		7,929,263,813	21,631,549,937	
3. Short-term internal receivables	133		=	-	
4. Short-term loan receivable	135		*	-	
5. Other short-term receivables	136		229,634,701,318	219,078,718,061	
6. Provision for short-term doubtful debts	137		(67,765,740,913)	(66,099,736,559)	
7. Deficits in assets awaiting solution	139		2,741,128,593	2,741,128,593	
IV. Inventories	140	7	596,384,270	397,130,645	
1. Inventories	141		596,384,270	397,130,645	
2. Provision for diminution in value of inventories (*)	149		_	-	
V. Other current assets	150		136,772,339,479	164,468,050,997	
1. Short-term prepaid expenses	151		131,984,699,613	161,692,401,773	
1.1. Unallocated commission expenses	151.1		127,321,338,671	155,719,128,343	
1.2. Other short-term prepaid expenses	151.2	11	4,663,360,942	5,973,273,430	
2. VAT deductibles	152		4,352,685,915	2,495,330,893	
Taxes and other receivables from the State budget	153		434,953,951	280,318,331	
VI. Reinsurance assets	190		827,367,931,450	922,936,487,446	
Unearned premium reserve for outward reinsurance	191		399,495,223,455		
2. Claim reserve for outward reinsurance	192		427,872,707,995	560,064,883,594	

# CONSOLIDATED BALANCE SHEET (continued)

30 June 2025

ASSETS	Code	Note	Ending balance	Beginning balance	
1	2		3	4	
B. NON-CURRENT ASSETS	200		1,133,994,445,948	727,415,361,164	
I. Long-term receivables	210		45,843,453,559	46,017,109,349	
6. Other long-term receivables	218		45,843,453,559	46,017,109,349	
6.1. Insurance deposit	218.1		26,266,113,500	24,954,590,453	
6.2. Other deposits and collateral	218.2		19,577,340,059	21,062,518,896	
7. Provision for doubtful long-term receivables (*)	219		-	F	
II. Fixed assets	220	8	8,118,174,680	6,063,630,488	
1. Tangible fixed assets	221		5,086,006,505	2,425,028,676	
Cost	222		10,536,739,011	8,953,346,097	
Accumulated depreciation	223		(5,450,732,506)	(6,528,317,421)	
2. Intangible assets	227	9	3,032,168,175	3,638,601,812	
Cost	228		8,250,336,364	8,250,336,364	
Accumulated amortization	229		(5,218,168,189)	(4,611,734,552)	
III. Investment property	230		-		
1. Cost	231				
2. Accumulated depreciation	232		-	191	
IV. Long-term assets in progress	240	10	=	-	
1. Long-term unfinished operating costs	241		-	-	
IV. Long-term financial investments	250	5	995,446,926,948	539,941,049,874	
1. Investments in subsidiaries	251		-	<u> </u>	
2. Investments in jointly controlled entities and associates	252		3 <b>.</b> €	-	
3. Investment in other entities	253		30,000,000,000	30,000,000,000	
4. Provision for diminution in value of long- term investments	254		(7,200,000,000)	t <del>-</del>	
5. Held-to-maturity investments	255		972,646,926,948	509,941,049,874	
V. Other long-term assets	260		84,585,890,761	135,393,571,453	
1. Long-term prepaid expenses	261	11	83,637,624,795	133,665,394,133	
2. Deferred tax assets	262		948,265,966	1,728,177,320	
TOTAL ASSETS (270=100+200)	270		4,772,651,090,810	4,977,241,039,870	

# CONSOLIDATED BALANCE SHEET (continued)

30 June 2025

ASSETS	Code	Note	Ending balance	Beginning balance	
1	2		3	4	
A. LIABILITIES (300=310+330)	300		3,554,165,432,067	3,754,558,842,680	
I. Current liabilities	310		3,553,281,481,469	3,754,430,671,193	
Short-term trade payables	311	12	550,368,130,597	602,703,889,827	
1.1. Payables of insurance contracts	311.1		521,256,398,561	581,650,617,587	
1.2. Other trade accounts payable	311.2		29,111,732,036	21,053,272,240	
2. Short-term advances from customers	312		155,606,048,429	247,508,667,339	
Taxes and amounts payable to the     State budget	313	13	21,016,327,062	21,442,123,706	
4. Short-term payables to employees	314		20,864,524,154	34,495,447,232	
5. Short-term accrued expenses	315		20,078,448,276	33,862,489,145	
6. Short-term internal payables	316		_	-	
7. Payable under construction contract progress	317		-	_	
8. Unearned commission income	318.1		4,299,934,257	8,443,349,793	
8. Unearned commission revenue	318.2		105,260,798,211	79,561,688,275	
9. Other current payables	319		40,194,414,481	20,636,710,803	
12. Provision for short-term payable	322		4,395,041,639	5,787,041,639	
15. Technical reserves	329	14	2,631,197,814,363	2,699,989,263,434	
15.1. Unearned premium reserves for direct insurance and inward reinsurance	329.1		1,759,017,745,105	1,711,123,784,510	
15.2. Claim reserves for direct insurance and inward reinsurance	329.2		759,358,646,931	889,223,276,769	
15.3. Catastrophe reserve	329.3		112,821,422,327	99,642,202,155	
II. Long-term liabilities	330		883,950,598	128,171,487	
7. Other long-term payables	337		-	-	
11. Deferred tax liabilities	341		883,950,598	128,171,487	

# CONSOLIDATED BALANCE SHEET (continued)

30 June 2025

# Unit: VND

ASSETS	Code	Note	Ending balance	Beginning balance 4	
1	2		3		
B. EQUITY (400=410)	400		1,218,485,658,743	1,222,682,197,190	
I. Owners' equity	410	- WH H	1,218,485,658,743	1,222,682,197,190	
1. Owners' contributed capital	411		1,000,000,000,000	1,000,000,000,000	
1.1 Ordinary shares carrying voting rights	411a		1,000,000,000,000	1,000,000,000,000	
7. Exchange rate difference	417		(42,083,564,092)	(16,016,463,088)	
8. Investment and development fund	418		1,502,647,488	1,502,647,488	
9. Compulsory reserve fund	419		21,930,663,129	21,930,663,129	
5. Undistributed after-tax earnings	421		232,512,671,953	211,323,502,669	
Retained earnings accumulated to the prior year end	421a		211,323,502,667	201,662,518,172	
Retained earnings of the current period	421b		21,189,169,286	9,660,984,497	
Non-controlling interest	429		4,623,240,265	3,941,846,992	
TOTAL LIABILITIES AND OWNERS' EQUITY	440		4,772,651,090,810	4,977,241,039,870	

Ms. Nguyen Thi Ngan

Mr. Pham Ngoc Quan

Deputy General Director

Mr. Doan Kien

General Director

Chief accountant

Preparer

# PART II – CONSOLIDATED INCOME STATEMENT BY ACTIVITY For the 2th Quarter ending 30 June 2025

#### Unit: VND

ITEMS	Code	<sup>2th</sup> Qu	arter	Accumulated from the beginning of the year to the end of this quarter		
112.005	Couc	Current year	Previous year	Current year	Previous year	
1	2	4	5	6	7	
Net insurance income	10	747,472,998,814	731,950,723,653	1,439,657,405,197	1,394,150,783,052	
Income from investment real estate business	11	58,451,797,747	69,753,478,323	87,321,480,845	134,687,912,311	
Finance income	12	1,621,311,995	903,258,536	4,909,908,992	1,046,320,365	
Other income	20	720,267,533,575	707,330,299,736	1,385,753,846,660	1,405,590,458,574	
Total direct operating expenses	21	8,725,685,999	7,547,140,448	17,981,374,719	7,961,318,489	
Cost of investment real estate	22	47,216,959,368	27,164,527,932	101,566,384,010	75,489,365,975	
Finance expenses	23	362,279,782	1,321,101,190	2,300,884,044	2,247,980,589	
General and administrative expenses	50	30,973,649,832	59,244,391,206	24,286,305,601	38,595,892,101	
Other expenses	51	-	6,518,668,205	-	6,518,668,205	
Accounting profit before tax	52	544,820,381	414,418,676	1,535,690,465	482,967,756	
Current corporate income tax expense	60	30,428,829,451	52,311,304,325	22,750,615,136	31,594,256,140	
Deferred tax income/(expense)	61	29,303,440,121	52,137,111,518	21,189,169,284	30,880,907,402	
Net profit after tax	62	1,125,389,330	174,192,807	1,561,445,852	713,348,738	
Basic earnings per share	70	293	521	212	309	

Ms. Nguyen Thi Ngan

Mr. Pham Ngoc Quan

Mr. Doan Kien

TổNG CÔNG

Preparer

Deputy General Director

General Director

Chief accountant





# Saigon - Hanoi Insurance Corporation CONSOLIDATED INCOME STATEMENT

# PART II – CONSOLIDATED INCOME STATEMENT BY ACTIVITY For the 2th Quarter ending 30 June 2025

ITEMS	Code	Note	2 <sup>th</sup> Qu	arter	Accumulated from the year to the end		
HEMS	Code	Note	Current year	Previous year	Current year	Previous year	
1	2	3	4	5	6	7	
1. Insurance revenue (01 = 01.1 + 01.2 + 01.3)	01	15	813,177,542,271	831,941,923,510	1,580,842,801,812	1,573,297,373,312	
- Direct written premiums	01.1		856,735,116,422	738,250,476,546	1,607,156,456,430	1,474,255,664,298	
- Reinsurance premium assumed	01.2		6,269,457,658	37,912,644,803	25,269,675,316	71,641,812,128	
- Increase in unearned premium reserve	01.3		49,827,031,809	(55,778,802,161)	51,583,329,934	(27,399,896,886)	
2. Reinsurance premium ceded (02 = 02.1+02.2)	02		112,330,551,100	113,497,699,706	227,039,445,443	178,155,211,478	
- Reinsurance premium ceded	02.1	16	171,690,129,602	110,396,979,153	316,827,497,670	211,754,634,401	
- Increase/(Decrease) in ceded premium reserve	02.2		59,359,578,502	(3,100,720,553)	89,788,052,227	33,599,422,923	
3. Net insurance premiums (03 = 01+02)	03		700,846,991,171	718,444,223,804	1,353,803,356,369	1,395,142,161,834	
4. Commission on reinsurance ceded and other insurance incomes (04 = 04.1 + 04.2)	04		46,626,007,643	13,506,499,849	85,854,048,828	(991,378,782	
- Commission on reinsurance ceded	04.1		37,580,387,281	27,913,002,307	73,734,006,406	37,896,737,523	
- Other income from insurance activities	04.2		9,045,620,362	(14,406,502,458)	12,120,042,422	(38,888,116,305	
5. Total net revenue from insurance business (10 = 03 + 04)	10		747,472,998,814	731,950,723,653	1,439,657,405,197	1,394,150,783,05	
6. Claim expenses (11 = 11.1 + 11.2)	11		379,713,744,766	359,177,420,516	684,616,605,650	575,549,903,57	
- Claim expenses	11.1		380,534,436,668	361,023,949,896	686,514,212,245	578,034,237,88	
- Claim expense reductions	11.2		820,691,902	1,846,529,380	1,897,606,595	2,484,334,31	
7. Recoveries from reinsurance ceded	12		47,925,504,293	48,951,052,464	94,951,643,635	65,031,024,30	
8. Decrease in direct and assumed claim reserve	13		(130,055,478,505)	(18,693,827,942)	(133,872,699,040)	133,137,145,79	



# Saigon - Hanoi Insurance Corporation CONSOLIDATED STATEMENT OF BUSINESS PERFORMANCE (continued)

# PART II – CONSOLIDATED INCOME STATEMENT BY ACTIVITY For the 2th Quarter ending 30 June 2025

ITEMS	Code	No	2 <sup>th</sup> Qu	2 <sup>th</sup> Quarter		ne beginning of the of this quarter
9 Au 1920 - OA 1920 - OA 1920 - OA 1920 - OA	500,500,000,000,000	te	Current year Previous year		Current year	Previous year
1	2	3	4	5	6	7
9. Increase (decrease) in ceded claim reserve	14		(109,579,981,924)	(25,653,270,249)	(133,829,600,863)	(5,438,274,805)
10. Net claim expense (15 = 11 + 12 + 13 + 14)	15	17	311,312,743,892	317,185,810,359	589,621,863,838	649,094,299,867
11. Increase (decrease) in catastrophe reserve	16		6,835,197,442	6,544,627,337	12,809,924,044	13,160,686,464
12. Other operating expenses (17 = 17.1 + 17.2)	17	18	402,119,592,241	383,599,862,040	783,322,058,778	743,335,472,243
- Commission expense	17.1		72,589,078,380	83,232,763,932	126,055,843,044	124,390,714,531
- Other underwriting expenses	17.2		329,530,513,861	300,367,098,108	657,266,215,734	618,944,757,712
13. Total direct operating expenses (18 = 15 + 16 + 17)	18		720,267,533,575	707,330,299,736	1,385,753,846,660	1,405,590,458,574
14. Gross insurance operating profit (19 = 10 + 18)	19		27,205,465,239	24,620,423,917	53,903,558,537	(11,439,675,522)
15. Financial income	23	19	58,451,797,747	69,753,478,323	87,321,480,845	134,687,912,311
16. Financial expenses	24	20	8,725,685,999	7,547,140,448	17,981,374,719	7,961,318,489
17. Gross profit from financial activities (25 = 23 + 24)	25		49,726,111,748	62,206,337,875	69,340,106,126	126,726,593,822
18. General and administrative expenses	26	21	47,216,959,368	27,164,527,932	101,566,384,010	75,489,365,975
19. Net operating profit	30		29,714,617,619	59,662,233,860	21,677,280,653	39,797,552,325
20. Other income	31		1,621,311,995	903,258,536	4,909,908,992	1,046,320,365
21. Other expenses	32		362,279,782	1,321,101,190	2,300,884,044	2,247,980,589



# PART II – CONSOLIDATED INCOME STATEMENT BY ACTIVITY For the 2th Quarter ending 30 June 2025

#### Unit: VND

ITEMS	Code	Note	2 <sup>th</sup> Qu	2 <sup>th</sup> Quarter		the beginning of d of this quarter
			Current year	Previous year	Current year	Previous year
1	2	3	4	5	6	7
22. Net Other profit (40 = 31 + 32)	40		1,259,032,213	(417,842,654)	2,609,024,948	(1,201,660,224)
23. Total accounting profit before tax (50 = 30+40)	50		30,973,649,832	59,244,391,206	24,286,305,601	38,595,892,101
24. Current corporate income tax expense	51		-	6,518,668,205	-	6,518,668,205
25. Deferred corporate income tax expense	52		544,820,381	414,418,676	1,535,690,465	482,967,756
26. Profit after corporate income tax (60 = 50 + 51 + 52)	60		30,428,829,451	52,311,304,325	22,750,615,136	31,594,256,140
27. Parent company's profit after tax	61	1	29,303,440,121	52,137,111,518	21,189,169,284	30,880,907,402
28. Loss after tax of non-controlling shareholders	62		1,125,389,330	174,192,807	1,561,445,852	713,348,738
29. Basic earnings per share (*)	70		293	521	212	309

Ms. Nguyen Thi Ngan

Mr. Pham Ngoc Quan

Mr. Doan Kien

Preparer

Deputy General Director

General Director

Chief accountant



## CONSOLIDATED STATEMENT OF CASH FLOWS

For the 2th Quarter ending 30 June 2025

Unit: VND

ITEMS	Code	Accumulated from year to the end	0 0
		Current year	Previous- year
I. CASH FLOWS FROM OPERATING ACTIVITIES			
1. Receipts from sales and services rendered and other revenues	01	1,434,058,778,552	1,864,149,184,696
2. Payments to suppliers	02	(1,381,823,963,270)	(1,627,805,125,034)
3. Payments to employees	03	(177,404,409,283)	(157,301,820,388)
4. Paid corporate income tax	05	-	(1,319,282,372)
5. Other receipts from operating activities	06	42,816,806,622	7,140,226,894
6. Other payments on operating activities	07	(111,891,100,319)	(94,952,647,653)
Net cash flows from/(used in) operating activities	20	(194,243,887,698)	(10,089,463,857)
II. CASH FLOWS FROM INVESTING ACTIVITIES		.=	
Purchase and construction of fixed assets and other long-term assets	21	(4,350,676,506)	(103,884,136)
2. Proceeds from disposal or transfer of fixed assets and other long-term assets	22	1,300,000,000	528,000,000
3. Loans to other entities and payments for purchase of debt instruments from other entities	23	(819,038,687,781)	(2,062,761,702,629)
4. Collections from borrowers and proceeds from sale of debt instruments of other entities	24	1,254,023,299,994	800,770,618,455
5. Payments for investments in other entities	25	-	
6. Proceeds from sale of investments in associates and joint ventures	26	6,107,033,029	1,017,471,254,700
7. Interests, dividends and distributed profits received	27	98,856,697,816	3,083,602,750
Net cash flows from investing activities	30	536,897,666,552	(241,012,110,860)
III. CASH FLOWS FROM FINANCING ACTIVITIES		-	
2. Dividends paid	36	(1,922,619,918)	(20,473,091)
Net cash flow used in financing activities	40	(1,922,619,918)	(20,473,091)
Net increase in cash for the year	50	340,731,158,936	(251,122,047,808)
Cash and cash equivalents at the beginning of the period	60	87,363,982,294	358,304,333,143
Impact of exchange rate fluctuation	61	245,370,026	(1,632,093,265)
Cash and cash equivalents at the end of the period (70=50+60)	70	428,340,511,256	105,550,192,070

Ms. Nguyen Thi Ngan

Chief accountant

Mr. Pham Ngoc Quan

Preparer

Deputy General Director

General Director

Mr. Doan Kien

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

For the 2th Ouarter ending 30 June 2025

#### 1. CORPORATE INFORMATION

Saigon - Hanoi Insurance Corporation ("The Corporation") is a joint stock company established in Vietnam in accordance with Business License No. 56GP/KDBH issued by the Ministry of Finance on 10 December 2008 and the subsequent amendments.

The current principal activities of the Corporation are to provide non-life insurance products and other business operations that are in line with prevailing laws and regulations.

#### Charter capital

The charter capital of the Corporation as at 30 June 2025 was VND 1,000 billion.

#### Operational structure

The Corporation has its head office located on the 24<sup>th</sup> Floor of Vinacomin Building, No. 3 Duong Dinh Nghe, Yen Hoa Ward, Hanoi City. The Corporation has fifty-three (53) branches nationwide.

As of 30 June 2025, the Corporation has one (01) subsidiary as follows:

			Percentage of ownership of the	Voting rights of the
Company	Address	Main activities	Corporation	Corporation
Champa	6th Floor, VietinBank	General insurance products,	80%	80%
Insurance	Lao Building, No. 268,	reinsurance services,		
Company	Lanxang Road, Hatsady	investment activities and other		
Limited	Village, Chanthbouly	business activities that are in		
	District, Vientiane	line with prevailing laws and		
	Capital, Lao PDR	regulations in Lao PDR		

#### **Employees**

The total number of employees of the Corporation as of 30 June 2025 is 1,566 people (as of 31 December 2024: 1,649 people).

#### 2. BASIS FOR PRESENTATION

#### 2.1 Accounting standards and systems

The consolidated financial statements of the Corporation are presented in Vietnamese Dong ("VND") in accordance with the Accounting System applicable to insurance enterprises and regulations relating to the preparation and presentation of interim financial statements.

Accordingly, the accompanying consolidated financial statements, including their utilisation are not designed for those who are not informed about Vietnam's accounting principles, procedures and practices and furthermore are not intended to present the financial position and results of operations and cash flows in accordance with accounting principles and practices generally accepted in countries other than Vietnam.

For the 2th Quarter ending 30 June 2025

#### 2. BASIS FOR PRESENTATION (continued)

#### 2.2 Applicable documentation system

The Corporation's appline accounting documentation system is Computerized accounting..

#### 2.3 Fiscal year

The Corporation's fiscal year applined to prepare the interim consolidated financial statements on 01 January and ends on 31 December.

#### 2.4 Accounting Currency

The interm consolidated Financial statements are prepared in VND which is also the Corporation's accounting currency.

#### 2.5 Basis of consolidation

The consolidated financial statements include the financial statements of the Parent Company and its subsidiary for the fiscal period of the 2<sup>rd</sup> Quarter ending 30 June 2025.

Subsidiary is fully consolidated from the date of acquisition, being the date on which the Corporation obtains control, and continue to be consolidated until the date the such control ceases.

The financial statements of the Parent Company and the subsidiary used for consolidation are prepared for the same accounting period and apply consistent accounting policies.

The balances of accounts on the consolidated balance sheet between units within the Corporation, income and expenses, unrealized profits or losses arising from these transactions are completely eliminated.

Non-controlling interest is the portion of the profit or loss and net assets of a subsidiary not held by the Corporation and is presented separately in the consolidated income statement and presented separately from the parent company's equity in the equity section of the consolidated balance sheet.

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The effects of changes in the ownership interest of subsidiaries without loss of control are recognised in accumulated losses.

# 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### 3.1 Changes in accounting policies

The accounting policies used by the Corporation in preparing the consolidated financial statements are consistent with the accounting policies used in preparing the consolidated financial statements for the year ended 31 December 2024.

### 3.2 Cash and cash equivalents

Cash and cash equivalents comprise cash on hand, cash at banks and short-term, highly liquid investments with an original maturity of not more than three months that are readily convertible into known amounts of cash and that are subject to an insignificant risk of change in value.

#### 3.3 Accounts receivable

Receivables, including trade receivables and other receivables, are presented in the financial statements at their carrying amounts after deducting provisions made for doubtful debts.

For the 2th Quarter ending 30 June 2025

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 3.3 Accounts receivable

The allowance for doubtful debts represents the portion of receivables that the Corporation expects to be uncollectible at the end of the accounting period. Increases or decreases in the allowance account balance are recorded as administrative expenses in the financial statements.

Receivables are considered for risk provisions based on the age of the debt or the expected loss that may occur in the event that the debt has not yet reached its maturity date but the economic organization is bankrupt or undergoing dissolution procedures; the debtor is missing, absconding, being prosecuted, tried by law enforcement agencies, serving a sentence or has died.

For overdue receivables, the provision level as guided in the Circular No. 68/2019/TT-BTC issued by the Ministry of Finance on 30 September 2019 is as follows:

Overdue time	<b>Provision level</b>
From over six (06) months to under one (01) year	<u>30%</u>
From one (01) year to less than two (02) years	<u>50%</u>
From two (02) years to less than three (03) years	<u>70%</u>
From three (03) years or more	100%

#### 3.4 Tangible fixed assets

Tangible fixed assets are stated at cost less accumulated amortisation.

The initial cost of tangible fixed assets comprises the purchase price and any costs directly attributable to bringing the asset to its working condition for its intended use.

Costs for acquisition, improvement and renewal of fixed assets are capitalized and costs for maintenance and repair are charged to the income statement as incurred.

When assets are sold or disposed of, their cost and accumulated depreciation are eliminated from the accounts and any gain or loss resulting from their disposal is included in the income statement.

#### 3.5 Depreciation and wear and tear

Depreciation and amortisation of tangible fixed assets and intangible fixed assets are calculated on a straight-line basis over the estimated useful life of each asset, as follows:

Type of Assets	Depreciation period
Buildings and structures	<u>5-25 years</u>
Motor vehicles	10 years
Office equipment	<u>03-08 years</u>
Other tangible fixed assets	<u>03-05 years</u>
Computer software	<u>03-05 years</u>

For the 2th Quarter ending 30 June 2025

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 3.6 Prepaid expenses

Prepaid expenses include short-term prepaid expenses or long-term prepaid expenses on the Balance Sheet and are amortized over the period for which the amounts are paid or the period in which economic benefits are generated from these expenses.

#### 3.7 Investments

Trading securities and capital investments in other entities

Trading securities and investments in other entities are recognized at cost.

Held to maturity investment

Held-to-maturity investments are recognized at cost. After initial recognition, these investments are recognized at their recoverable amount. Any impairment in the value of the investment, if any, is recognized as financial expense in the consolidated statement of income and is deducted directly from the investment value.

Business cooperation contract

A business cooperation contract is a contractual agreement between two or more parties to jointly carry out an economic activity without forming an independent legal entity. This activity may be jointly controlled by the capital contributors under the joint venture agreement or controlled by one of the participating parties.

In case the parties are divided a fixed amount regardless of the business results of the business cooperation contract. At the party that does not perform accounting and does not settle taxes for the business cooperation contract, revenue is recognized when receiving notification of the profit divided from the business cooperation contract.

Provision for diminution in value of investments

Provisions for impairment of investments are made when there is strong evidence of impairment of the investments at the end of the accounting period.

Increases or decreases to the provision balance are recognized in financial expenses in the consolidated income statement.

#### 3.8 Payables and accrued expenses

Payables and accruals are recognized for amounts to be paid in the future for goods and services received, whether or not billed to the Corporation by the supplier.

#### 3.9 Technical reserves

The Corporation's provision for insurance business is implemented under the methods prescribed in the Circular No. 67/2023/TT-BTC dated 02 November 2024 by the Ministry of Finance and the Official Dispatch No. 2555/BTC-QLBH dated 07 March 2018 by the Ministry of Finance on approving the method of provision for insurance business applied from 2017.

Specifically, the methods of reserving are as follows:

For the 2th Quarter ending 30 June 2025

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 3.9.1 Technical reserves for non-life insurance

Unearned premium reserve

The Corporation applies the rate of total insurance premium and coefficients of insurance policy period to calculate unearned premium reserve, following the formula:

For insurance policies and reinsurance agreements of cargo delivered by road, water, inland water, railway and airway with terms of less than or equal to 01 year: Unearned premium reserve accounts for 25% of total insurance premium in the period of above lines of insurance.

For insurance policies and reinsurance agreements of other lines with terms of less than or equal to 01 year: Unearned premium reserve accounts for 50% of total insurance premium in the fiscal year of above lines of insurance.

For other lines of insurance policies and reinsurance agreements of other lines with terms of more than 01 year: Unearned premium reserve is calculated using 1/24 method.

- Claim reserve

Claim reserve includes the reserve for outstanding claim and for claim incurred but not reported:

- Outstanding claim reserve is established based on the estimated claim payments for each claim for which the insurer is liable, which is either notified to the insurer or requested for payment but is still unresolved at the end of the fiscal year, in accordance with the Circular 67; and
- Reserve for incurred but not reported claims for which the insurer is liable (IBNR) is established at the rate of 3% of premium for each insurance operation.
- Catastrophe reserve

Catastrophe reserve of the Corporation is accrued annually for significant fluctuations in losses. The catastrophe reserve rate adopted by the Corporation for the period is 1% of total retained premiums of each type of insurance. The catastrophe reserve maximum of the Corporation is equal to 100% of the retained premiums of the current fiscal year (except for health insurance).

#### 33.9.2 Health insurance business

Mathematical reserve

Mathematical reserve applies to insurance policies with terms of more than 01 year underwritten before 2023 to cover liability upon occurrence of insured event, except death or total permanent disability. Mathematical reserve is calculated based on 1/8 method;

Mathematical reserve applies to insurance policies which only cover death or total permanent disability. Mathematical reserve is set aside as follows:

Insurance policies with a term of less than or equal to 01 year: The rate of total insurance premium.

Insurance policies with a term of more than 01 year underwritten before 2023: Net premium valuation.

- Unearned premium reserve:

Unearned premium reserve applies to health insurance policies with terms of less than or equal to 1 year. The Corporation applies the Unearned premium reserve accounts for 50% of total insurance premium in the fiscal year of above lines of insurance



For the 2th Quarter ending 30 June 2025

#### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 33.9.2 Health insurance business (continued)

#### - Claim reserve:

Claim reserve includes the reserve for outstanding claims and for claims incurred but not reported:

Outstanding claim reserve is established based on the estimated claim payments for each claim for which the insurer is liable, which is either notified to the insurer or requested for payment but is still unresolved at the end of the fiscal year; and

Reserve for incurred but not reported claims for which the insurer is liable (IBNR) is established at the rate of 3% of premium for each health insurance operation.

#### - Equalization reserve

Equalization reserve for health insurance is established at 1% of net premium and recognised in catastrophe reserve account on interim consolidated balance sheet.

#### 3.10 Foreign currency transactions

Transactions in currencies other than the Corporation's reporting currency of VND are recorded at the actual transaction exchange rates at transaction dates which are determined as follows:

- ▶ Transactions resulting in receivables are recorded at the buying exchange rates of the commercial banks designated for collection;
- ► Transactions resulting in liabilities are recorded at the selling exchange rates of the commercial banks designated for payment;
- ▶ Capital contributions are recorded at the buying exchange rates of the commercial banks designated for capital contribution; and
- ▶ Payments for assets or expenses without liabilities initially being recognised is recorded at the buying exchange rates of the commercial banks that process these payments.

At the end of the period, monetary balances denominated in foreign currencies are translated at the actual transaction exchange rates at the balance sheet dates which are determined as follows:

- ▶ Monetary assets are translated at buying exchange rate of the commercial bank where the Corporation conducts transactions regularly; and
- ▶ Monetary liabilities are translated at selling exchange rate of the commercial bank where the Corporation conducts transactions regularly.

All foreign exchange differences incurred are taken to the consolidated income statement.

# 3.11 Appropriation of net profit

Net profit after tax is available for appropriation to shareholders after approval in the annual general meeting, and after making appropriation to reserve funds and remuneration to Board of Directors in accordance with the Corporation's Charter and Vietnam's regulatory requirements.

The Corporation maintains the following reserve funds which are appropriated from its net profit as proposed by the Board of Directors and subject to approval by shareholders at the annual general meeting.

For the 2th Quarter ending 30 June 2025

#### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 3.11 Appropriation of net profit (continued)

- The compulsory reserve fund is established for the purpose of supplementing the charter capital and ensuring the solvency of the Corporation. The compulsory reserve fund is established at 5% of the annual after-tax profit, and the maximum balance is 10% of the charter capital according to the decree of the Ministry of Finance.
- The development investment fund is deducted from retained earnings after profit distribution and mandatory reserve funds.
- The welfare reward fund is set aside to reward and encourage material benefits, bring common benefits and improve the welfare of employees.

## 3.12 Revenue recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Corporation and the revenue can be reliably measured. The following specific recognition criteria must also be met before revenue is recognised:

#### (i) Gross written premium

Gross written premium is recognized when the following conditions are met: (1) the policy has been entered into between the insurance business enterprise and the insurance buyer has paid the full insurance premium; (2) there is evidence that the insurance policy has been entered into and the insurance buyer has paid the full insurance premium; and (3) The insurance policy has been entered into and the insurance business enterprise has an agreement for the insurance buyer to owe the insurance premium, the insurance business enterprise must still account for the amount owed by the insurance buyer into income even though the insurance buyer has not paid the insurance premium.

Gross written premium of insurance policies exploited by the Corporation in Vietnam and in compliance with Vietnamese regulations related to insurance activities is recorded in accordance with the provisions of the Circular 67/2023/TT-BTC. Accordingly, the payment period for insurance premiums shall not exceed 30 days from the effective date of the insurance policy. In case of paying insurance premiums in installments, the Corporation shall record the insurance premium revenue of the first insurance premium payment period when the insurance policy is effective and shall only record the insurance premium revenue of the following insurance premium payment periods when the insurance buyer has paid the full insurance premium as agreed in the insurance policy. In case the insurance buyer does not pay the full insurance premium within the insurance premium payment period, the insurance policy shall automatically terminate upon the expiration of the insurance premium payment period.

Insurance premiums received before maturity at the end of the accounting year are recorded in "Short-term unearned revenue" on the consolidated balance sheet.

Refunds or reductions in original premiums are recorded as revenue deductions and are tracked separately, and transferred to the gross written premium account at year-end to calculate net revenue.

Recognition is not made for the revenue for dividends paid in shares and bonus shares, but only the number of shares tracked off-balance sheet is updated.

#### (ii) Interest

Revenue is recognised as the interest accrues (taking into account the effective yield on the asset) unless collectibility is in doubt.

For the 2th Quarter ending 30 June 2025

# 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 3.12 Revenue recognition (continued)

#### (iii) Dividends

Income is recognized when the Corporation's entitlement as an investor to receive the dividend is established.

#### (iv) Other revenue

Other revenues are recognized in the consolidated income statement when incurred.

#### 3.13 Expense recognition

#### (i) Claim expense

Claim expense is recognized at the point of time when the claim documents are completed and approved by authorized persons. In case that the final claim amount has not been finalized but the Corporation is certain that the loss is within its insured liabilities and has been paid an advance to the customer as per their request, such advance would also be recognized as claim expense. Any claim that is not yet approved by authorized persons at the end of the financial period is considered as an outstanding claim and included in claim reserve.

#### (ii) Commission

Commissions for each product type are calculated as a percentage of gross written premium as prescribed in the Circular 67/2023/TT-BTC. Commission expenses are allocated and recognized on the consolidated income statement for the year corresponding to the premium received.

#### (iii) Agent reward and support costs

Agent reward and non-life insurance and health insurance agent support costs are accounted for in the consolidated income statement on an accrual basis, corresponding to the insurance policies exploited during the financial period but not exceeding 50% of the insurance commission of the insurance policies exploited during the financial period. Particularly for health insurance, agent rewards and agent support expenses do not exceed 100% of the insurance commission of the health insurance policies exploited during the financial period according to the provisions of the Circular 67/2023/TT-BTC dated 02 November 2023.

### (iv) General administrative expenses

General administrative expenses are recognized in the consolidated income statement when incurred.

## (v) Operating lease

Rentals paid under operating leases are charged to the consolidated income statement on a straight-line basis over the term of the lease.

#### (vi) Other costs

Other expenses are recognized in the consolidated income statement when incurred.

#### (i) Reinsurance ceded

For the 2th Quarter ending 30 June 2025

#### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 3.14 Recognition of reinsurance activities (continued)

Reinsurance premium ceded under treaty reinsurance agreements are recognized when gross written premiums within the scope of the treaty agreements are recognized.

Reinsurance premium ceded is recognized when the falcutative reinsurance agreement has been entered into and when gross written premiums within the scope of these agreements are recognized.

Reinsurance recovery is recognized when there is evidence of liability on the part of the reinsurer.

Reinsurance commission is recognized when there is a corresponding reinsurance premium ceded. At the end of the period, the part of reinsurance commission which is not included in income of current period corresponding to unearned premium of reinsurance ceded shall be determined and allocated in the subsequent periods based on the method of unearned premium reserve registered with the Ministry of Finance.

#### (ii) Reinsurance assumed

Reinsurance assumed under treaty arrangement:

Revenue and expenses relating to reinsurance assumed under treaty arrangements are recognized when the statement of account is received from the cedants.

Reinsurance assumed under facultative arrangement:

Reinsurance premium assumed is recognized when the facultative reinsurance agreement has been entered into and a statement of account (for each acultative reinsurance agreement) has been received from the cedants;

Claim expenses for reinsurance assumed is recognized when there is evidence of liability of the Corporation and when a statement of account has been sent to the Corporation; and Reinsurance commission is recognized when the reinsurance premium is ceded and when a statement of account has been sent to the Corporation. At the end of fiscal period, the part of reinsurance commission which is not included in expense of current period corresponding to unearned premium of reinsurance assumed shall be determined and allocated in the subsequent financial period based on the method of unearned premium reserve registered with the Ministry of Finance.

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#### 3.15 Taxation

#### (i) Current income tax

Current income tax assets and liabilities for the current and prior years are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted as at the interim consolidated balance sheet date.

Current income tax is charged or credited to the consolidated income statement, except when it relates to items recognised directly to equity, in which case the current income tax is also dealt with in equity.

Current income tax assets and liabilities are offset when there is a legally enforceable right for the Corporation to off-set current tax assets against current tax liabilities and when the Corporation intends to settle its current tax assets and liabilities on a net basis.

For the 2th Quarter ending 30 June 2025

#### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 3.15 Taxation (continued)

#### (ii) Deferred income tax

Deferred income tax is determined on temporary differences at the balance sheet date between the tax base of assets and liabilities and their carrying amount for consolidated financial reporting purposes.

Deferred income tax liabilities are recognised for all taxable temporary differences, except:

- ▶ Deferred income tax liability arises from the initial recognition of an asset or liability in a transaction that, at the time of the transaction, affects neither the accounting profit nor taxable profit (or loss);
- ► Taxable temporary differences associated with investments in subsidiaries, associates and interests in joint ventures when the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future

Deferred income tax assets should be recognized for all deductible temporary differences, carry forward of unused tax losses and unused tax credits to the extent that it is probable that future taxable profits will be available against which the deductible temporary differences, and carry forward of unused tax losses and unused tax credits can be utilized, except:

- ▶ Deferred tax assets arising from the initial recognition of an asset or liability in a transaction that, at the time of the transaction, affects neither accounting profit nor taxable profit (or tax loss);
- ▶ All deductible temporary differences arising from investments in subsidiaries, associates and interests in joint ventures are recognised only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilised.

The carrying amount of deferred tax assets should be reviewed at the end of the reporting period and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow the benefit of part or all of that deferred tax asset to be utilised. Previously unrecognised deferred tax assets are reviewed at the end of the reporting period and recognised when it is probable that sufficient future taxable profit will be available against which the unrecognised deferred tax assets can be utilised.

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Deferred income tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realized or the liability is settled, based on tax rates and tax laws that have been enacted or substantively enacted at the balance sheet date.

Deferred income tax is recognised in the consolidated income statement, except when it relates to items recognised directly to equity, in which case the deferred income tax is also recognised directly in equity.

Deferred tax assets and liabilities are offset when there is a legally enforceable right for the Corporation to offset current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority on:

For the 2th Quarter ending 30 June 2025

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 3.15 Taxation (continued)

- ▶ For the same taxable entity; or
- ▶ when the Corporation intends to either settle current tax liabilities and assets on a net basis or to realise the assets and settle the liabilities simultaneously, in each future period in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered.

#### 3.16 Use of estimates

The preparation of the interim consolidated financial statements requires the management to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosure of contingent liabilities. These estimates and assumptions also affect the income and expenses and the resultant provisions. Such estimates are necessarily based on assumptions about several factors involving varying degrees of judgment and uncertainty and actual results may differ resulting in future changes in such provisions.

#### 3.17 Related Parties

Parties are considered to be related parties of the Corporation if one party has the ability to, directly or indirectly, control the other party or exercise significant influence over the other party in making financial and operating decisions, or when the Corporation and other party are under common control or under common significant influence. Related parties can be enterprises or individuals, including close members of their families.

For the 2th Quarter ending 30 June 2025

# 4. CASH AND CASH EQUIVALENTS

Cash equivalents are bank deposits with flexible maturities and bank deposits with original maturities of no more than three (03) months at Saigon - Hanoi Joint Stock Commercial Bank.

		Closing amount	Opening amount
		VND	VND
Cash on hand		<u>~</u>	117,310,274
Gold, silver, precious metals		156,140,000	156,140,000
Bank deposit		141,830,900,133	87,072,932,020
VND		117,477,593,735	83,167,164,829
USD		24,353,306,398	3,905,767,191
Cash in transit		<b></b>	17,600,000
Cash equivalents (*)		286,353,471,123	
State Approximation - 45		428,340,511,256	87,363,982,294
5. FINANCIAL INVESTMENTS			
J. Fill Hill Hill Hill Hill Hill Hill Hill	Note	Closing amount	Opening amount
		VND	VND
Listed stocks		86,212,903,448	32,136,549,149
Unlisted shares		2,850,000,000	2,850,000,000
		89,062,903,448	34,986,549,149
Provision for diminution in value of trading securities		(2,933,887,064)	(6,475,578,349)
Held-to-maturity investments	5.2		
Short term		1,484,994,951,500	2,368,245,288,600
- Deposit		1,484,994,951,500	2,368,245,288,600
Long term		972,646,926,948	509,941,049,874
- Deposit		972,646,926,948	509,941,049,874
- Bond		-	=
		2,457,641,878,448	2,878,186,338,474
Other financial investments	5.3	<u> </u>	<u>e</u>
Investment in other entities		30,000,000,000	30,000,000,000
Capital contribution in other entities		(7,200,000,000)	=
		22,800,000,000	30,000,000,000
Net value of financial investments		2,566,570,894,832	2,936,697,309,274

For the 2th Quarter ending 30 June 2025

# 6. SHORT-TERM RECEIVABLES

	Closing amount	Opening amount
	VND	VND
Insurance policy receivable	501,916,157,712	500,552,107,892
Gross written premium receivable	150,363,495,414	165,956,212,261
Reinsurance assumed receivables	31,967,243,695	17,105,087,360
Reinsurance ceded receivables	304,463,115,705	310,486,993,003
Receivables from co-insurers	15,122,302,898	7,003,815,268
Short-term advances to suppliers	7,929,263,813	21,631,549,937
Other short-term receivables	229,634,701,318	219,078,718,061
Bank deposit interest	130,969,304,895	149,291,239,110
Bond interest receivable	-	·
Other receivables from investing activities (i)	35,400,000,000	35,400,000,000
Advances (ii)	39,526,254,435	15,766,975,703
Short-term mortgages, deposits	2,590,761,346	1,120,393,890
Other receivables	21,148,380,642	17,500,109,358
Shortage of assets waiting for resolution	2,741,128,593	2,741,128,593
Total receivables	742,221,251,436	744,003,504,483
Provision for doubtful short-term receivables	(67,765,740,913)	(66,099,736,559)
Net value of short-term receivables	674,455,510,523	677,903,767,924
7. INVENTORIES		
	Closing amount	Opening amount
	VND	VND
Raw materials	~	:: <del>-</del>
Imprint	596,384,270	368,211,603
Tools, instruments		28,919,042
	596,384,270	397,130,645

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS For the 2th Quarter ending 30 June 2025

# 8. TANGIBLE FIXED ASSETS

TANGIBLE FIXED ASSETS					Unit: VND
	Buildings, architectural materials	Machinery and equipment	Means of transportation, transmission	Other fixed assets	Total
Cost:					
Onening amount	1	3,091,182,720	5,409,470,985	452,692,392	8,953,346,097
- Durchase during the year	•	34,500,000	4,659,681,188	II.	4,694,181,188
- Disnosal		1	(3,190,397,909)	i.	(3,190,397,909)
Other decrease	(377,102,086)	(238,135,184)		(211,240,282)	(826,477,552)
Impact of exchange rate conversion	377,102,086	241,778,664	72,367,718	214,838,719	906,087,187
Closing amount	0	3,129,326,200	6,951,121,982	456,290,829	10,536,739,011
Accumulated depreciation:					
Opening amount	Ĭ	(2,719,917,631)	(3,355,707,398)	(452,692,392)	(6,528,317,421)
- Depreciation during the year	•	(93,992,674)	(461,872,239)	Ĩ	(555,864,913)
- Disposal	L		1,683,083,626	ï	1,683,083,626
- Other decrease	149,354,915	57,191,753	•	23,373,604	229,920,272
Impact of exchange rate conversion	(149,354,915)	(60,835,231)	(42,391,883)	(26,972,041)	(279,554,070)
Closing amount	3 3 <b>1</b> 1	(2,817,553,783)	(2,176,887,894)	(456,290,829)	(5,450,732,506)
Net carrying amount					273 000 301 6
Opening amount	, ii	371,265,089	7,053,763,587	TT	2,050,000
Closing amount	ıï	311,772,417	4,774,234,088	11	cac'000'000'C

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

For the 2th Quarter ending 30 June 2025

### 9. INTANGIBLE FIXED ASSETS

	Computer software
	VND
Cost	
Opening amount	8,250,336,364
Increase during the period	~
Decrease during the period	-
Closing amount	8,250,336,364
Accumulated depreciation	
Opening amount	(4,611,734,552)
Increase during the period	(606,433,637)
Decrease during the period	-
Closing amount	(5,218,168,189)
Net carrying amount	
Opening amount	3,638,601,812
Closing amount	3,032,168,175

# 10. CONSTRUCTION IN PROGRESS COSTS

Not applicable

## 11. PREPAID EXPENSES

	Closing amount VND	Opening amount VND
Short-term prepaid expenses	4,663,360,942	5,973,273,430
Prepaid expenses for operating lease	3,321,663,878	4,353,966,239
Tools and supplies used	355,562,984	535,617,189
Other short-term prepaid expenses	986,134,080	1,083,690,002
Long-term prepaid expenses	83,637,624,795	133,665,394,133
Prepaid expenses for operating lease	6,935,738,333	9,119,605,919
Tools and supplies used	415,363,636	969,713,503
Other long-term prepaid expenses	76,286,522,826	123,576,074,711
Total	88,300,985,737	139,638,667,563

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued) For the 2th Quarter ending 30 June 2025

# 12. SHORT-TERM PAYABLES

	Closing amount	Opening amount
	VND	VND
Payables for ceded activities	359,956,276,260	407,550,722,342
Payables to co-insurers	91	3,449,372,397
Claims payables	118,083,655,961	122,711,339,367
Commission payables	37,561,046,019	45,946,644,034
Other insurance payables	5,655,420,321	1,992,539,447
Other trade payables	29,111,732,036	21,053,272,240
Total	550,368,130,597	602,703,889,827

## 13. TAXES AND OTHER PAYABLES TO THE STATE

	Opening	Movement du	ring the year	Exchange rate	Closing amount
	amount	Payables	Paid	difference	Closing amount
	VND	VND	VND	VND	VND
Value added tax	19,382,216,182	76,856,739,582	(77,046,947,344)	(100,252,913)	19,091,755,507
Corporate income					
tax	≅		=	(=)	=
Personal income					
tax	1,708,490,174	6,751,476,637	(6,930,315,499)	(34,862,181)	1,494,789,131
Other tax	351,417,350	1,019,863,025	(940,573,887)	(924,064)	429,782,424
Total	21,442,123,706	84,628,079,244	(84,917,836,730)	(136,039,158)	21,016,327,062

### 14. BUSINESS PROVISIONS

#### 14.1 Claims reserve and premium reserve

•	Reserve for direct insurance and inward reinsurance	Reserve for outward reinsurance	Net insurance reserve
Opening amount			
Unearned premium reserve	1,711,123,784,510	(362,871,603,852)	1,348,252,180,658
Claims reserve	889,223,276,769	(560,064,883,594)	329,158,393,175
	2,600,347,061,279	(922,936,487,446)	1,677,410,573,833
Closing amount			
Unearned premium reserve	1,759,017,745,105	(399,495,223,455)	1,359,522,521,650
Claims reserve	759,358,646,931	(427,872,707,995)	331,485,938,936
0.000.000.0000.0000.0000.0000.0000.0000.0000	2,518,376,392,036	(827,367,931,450)	1,691,008,460,586

### 14.2 Catastrophe reserve

	Closing amount VND	Opening amount VND
Opening amount	99,642,202,155	73,913,717,004
Deduction during the year	13,179,220,172	25,728,485,151
Appropriation during the year	==	0
Closing amount	112,821,422,327	99,642,202,153

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued) For the 2th Quarter ending 30 June 2025

# 15. INSURANCE PREMIUM

Current period	Previous period
VND	VND
Direct written premium 1,607,156,456,430	1,474,255,664,298
Direct written premium deductions 0	0
Reinsurance premium assumed 25,269,675,316	71,641,812,128
Increase in gross direct written premiums and reinsurance premium assumed -51,583,329,934	27,399,896,886
Total 1,580,842,801,812	1,573,297,373,312
16. REINSURANCE PREMIUM CEDED	
Current period	Previous period
VND	VND
Reinsurance premium ceded 316,827,497,670	211,754,634,401
Increase (decrease) in ceded	
unearned premium reserve 89,788,052,227	33,599,422,923
Total 227,039,445,443	178,155,211,478
17. CLAIM EXPENSE	Duminua navia d
Current period VND	Previous period VND
Total direct claim armonage and alaim armonage on	
Total direct claim expenses and claim expense on reinsurance assumed 686,514,212,245	578,034,237,886
- Direct claim expenses 663,533,337,457	531,040,678,204
- Claim expense on reinsurance assumed 22,980,874,788	46,993,559,682
Salvage and sub-rogation (Collection of claims from third parties for reimbursement, collection of 1,897,606,595 goods with 100% claim)	2,484,334,313
Recovery from reinsurance ceded 94,951,643,635	65,031,024,309
Increase/(decrease) in gross claim reserve and reinsurance ceded -133,872,699,040	133,137,145,798
(Increase)/decrease in ceded reinsurance claim -133,829,600,863	-5,438,274,805
589,621,863,838	649,094,299,867

For the 2th Quarter ending 30 June 2025

### 18. OTHER EXPENSES FOR INSURANCE BUSINESS ACTIVITIES

	Current year	Previous year
	VND	VND
Insurance commission expense	126,055,843,045	124,390,714,531
Agent support and management	56,338,964,394	67,152,578,275
Risk assessment of insured objects	216,306,289	32 VALUE - SALE
Labor costs	144,494,409,689	122,305,366,801
Cost of raw materials	5,405,594,265	8,348,618,460
Fixed asset depreciation costs	34,493,934	93,825,172
Taxes and other fees	6,056,433,928	4,325,422,116
Loss prevention expense	231,413,583	1.00
Statutory compulsory provisions	(832,943,010)	1,707,365,846
Other expenses (*)	445,321,542,661	415,011,581,042
	783,322,058,778	743,335,472,243

<sup>(\*)</sup> Other expenses include expenses related to underwriting activities such as consultation fees, marketing expenses and other outsourced service expenses.

## 19. FINANCIAL REVENUE

	Current period	Previous period
	VND	VND
Interest income	92,297,334,242	89,672,576,792
Dividends and profit earned	3,340,523,284	3,083,602,750
Foreign exchange gains	-18,691,648,776	11,413,637,538
Gain from trading and disposal of investments	10,375,272,095	30,518,095,231
Other financial revenue		0
Other Imalicial revenue	87,321,480,845	134,687,912,311
20. FINANCIAL OPERATING EXPENSES		
The state of the s	Current period	Previous period
	VND	VND
Losses from securities trading	13,499,242,002	2,727,872,062
Foreign exchange losses	809,319,961	6,019,837,147
Provision for impairment of financial investments	3,658,308,715	-919,338,884
Other financial expenses	14,504,041	132,948,164
Total	17,981,374,719	7,961,318,489

For the 2th Quarter ending 30 June 2025

# 21. GENERAL AND ADMINISTRATIVE EXPENSES

	Current period	Previous period
	VND	VND
Employee expenses	70,570,223,498	56,626,392,475
Raw materials expenses	141,005,649	197,925,770
Office supplies expenses	1,538,872,331	390,037,587
Fixed asset depreciation expenses	1,126,212,097	1,018,469,667
Taxes and other fees	1,918,629,219	5,902,646,476
Provision for doubtful debts	1,538,057,450	1,572,888,679
Outsourced service costs	22,458,016,900	8,863,190,986
Other expenses in cash	2,275,366,866	917,814,335
Total	101,566,384,010	75,489,365,975

For the 2th Quarter ending 30 June 2025

#### 22. SEGMENT INFORMATION

The Corporation operates in the domestic market (Vietnamese market) and foreign markets. Therefore, the Corporation chooses geographical segments as distinguishable segments and prepares reports according to geographical regions.

Information on certain assets and liabilities of the Corporation's geographical segments as at 30 June 2025 is as follows:

ASSETS	Code	Domestic market	Foreign markets	Exclusion	Total
A. CURRENT ASSETS	100	3,563,351,379,089	109,964,374,659	(34,659,108,886)	3,638,656,644,862
(100=110+120+130+140+1	50+190)			<u>*************************************</u>	
Cash and cash equivalents	110	395,140,247,231	33,200,264,025	-	428,340,511,256
2. Short-term financial investment	120	1,560,856,473,480	10,267,494,404		1,571,123,967,884
3. Short-term receivables	130	649,991,237,781	24,464,272,742		674,455,510,523
4. Inventories	140	492,618,850	103,765,420	1 <del>0</del>	596,384,270
5. Other current assets	150	132,125,083,802	6,361,756,480	(1,714,500,803)	136,772,339,479
6. Reinsurance assets	190	824,745,717,945	35,566,821,588	(32,944,608,083)	827,367,931,450
B. NONCURRENT ASSETS	200	1,137,246,802,688	33,171,501,409	(36,423,858,149)	1,133,994,445,948
1. Long-term receivables	210	28,577,340,059	17,266,113,500	-	45,843,453,559
2. Fixed assets	220	7,782,750,129	335,424,550	1	8,118,174,680
3. Investment real estate	230		\$ <del>#</del> \$	25	
4. Long-term unfinished assets	240			11 12	
5. Long-term financial investment	250	1,017,623,966,916	14,246,818,182	(36,423,858,150)	995,446,926,948
6. Other long-term assets	260	83,262,745,584	1,323,145,177		84,585,890,761
TOTAL ASSETS	270	4,700,598,181,777	143,135,876,068	(71,082,967,035.00)	4,772,651,090,810
CAPITAL SOURCES					
A. LIABILITIES	300	3,449,727,563,067	118,855,788,530	(14,417,919,530)	3,554,165,432,067
1. Short-term debt	310	3,448,843,612,469	118,855,788,530	(14,417,919,530)	3,553,281,481,469
2. Long-term debt	330	883,950,598		-	883,950,598
B. OWNER'S EQUITY	400	1,250,870,618,710	24,280,087,538	(56,665,047,505)	1,218,485,658,743
1. Equity	410	1,250,870,618,710	24,280,087,538	(56,665,047,505)	1,218,485,658,743
TOTAL CAPITAL	440	4,700,598,181,777	143,135,876,068	(71,082,967,035)	4,772,651,090,810

For the 2th Quarter ending 30 June 2025

Information on revenue and profit of the division by geographical area of the Corporation is as follows:

INDICATORS	Code	Domestic market	Foreign markets	Exclusion	Total
1. Net insurance revenue	10	1,384,098,603,706	27,117,157,421	28,441,644,070	1,439,657,405,197
2. Investment real estate revenue	11	-	-		73 <b>-</b> 7
3. Financial revenue	12	110,799,936,270	1,534,187,041	(25,012,642,466)	87,321,480,845
4. Other income	13	4,909,744,661	164,331	-	4,909,908,992
5. Total insurance expenses	20	(1,369,476,860,460)	(12,825,732,943)	(3,451,253,258)	(1,385,753,846,660)
<ol><li>Investment real estate expenses</li></ol>	21	<b></b>	2.5	t <del>a</del> .	_
7. Financial expenses	22	(17,264,908,634)	(738,717,736)	22,251,651	(17,981,374,719)
8. General administrative expenses	23	(94,278,619,454)	(7,287,764,556)	Ε.	(101,566,384,010)
9. Other expenses	24	(2,300,847,908)	(36,136)	:-	(2,300,884,044)
<ol> <li>Profit in associated companies</li> </ol>	25	-	-	8	*
10. Total accounting profit/(loss) before tax (50 = 10+11+12+13-20-21-22-23-24+25)	50	16,487,048,181	7,799,257,422	(3)	24,286,305,601
12. Current corporate income tax expense	51	-	-	1/4	-
11. Deferred corporate income tax (income)	52	(1,535,690,465)	-	=	(1,535,690,465)
12. Profit/(Loss) after corporate income tax (60 = 50-51-52)	60	14,951,357,716	7,799,257,422	(3)	22,750,615,136

#### 23. CORPORATE INCOME TAX

The Company is obliged to pay corporate income tax at a rate of 20% of the profit earned in 2025 according to the Circular 96/2015/TT-BTC dated 22 June 2015 by the Ministry of Finance.

The tax returns filed by the Corporation will be subject to examination by the tax authorities. Since the application of tax laws and regulations to different types of transactions can be interpreted in many different ways, the tax amount presented in the financial statements for the fiscal year will change according to the decision of the tax authorities.

#### Current corporate income tax

Current income tax is determined based on taxable income for the current period. Taxable income differs from income as reported in the income statement for the financial year because it excludes items of income or expense that are taxable or deductible in other years and it also excludes items that are not taxable or deductible for tax purposes. Current corporate income tax payable of the Corporation is calculated using the tax rates issued as of the end of the accounting period.



For the 2th Quarter ending 30 June 2025

### 24. APPROVAL FOR ISSUANCE OF FINANCIAL STATEMENTS

The financial statements as at 30/06/2025 and For the 2th Quarter ended 30 June 2025 were approved by the General Director for issuance on 28 July 2025.

Ms. Nguyen Thi Ngan

Mr. Pham Ngoc Quan

Deputy General Director

Mr. Doan Kien

General Director

Chief accountant

Preparer

